



CASE STUDY

# Performance Snapshots

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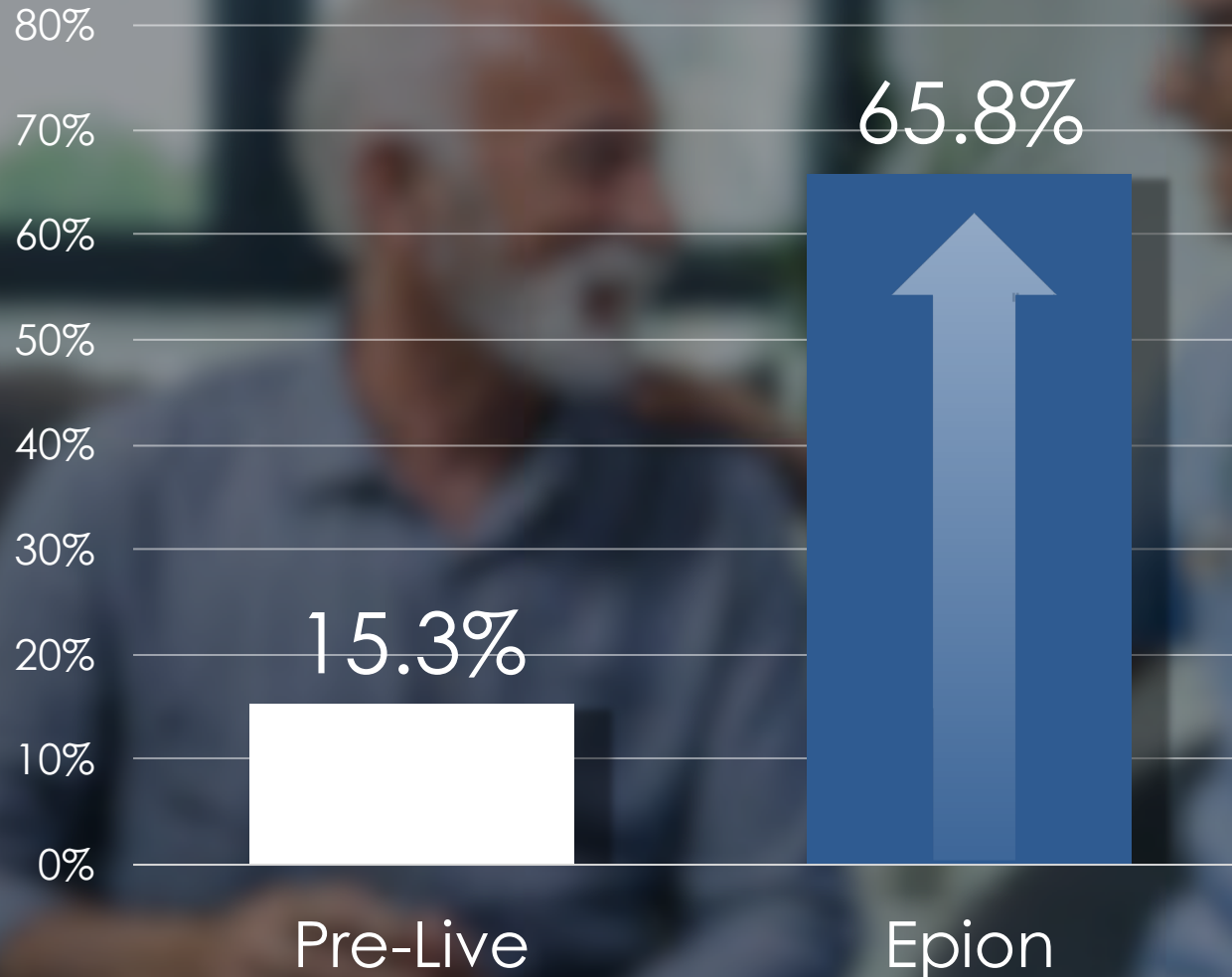
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## CASE STUDY

# TOS Collections

Specialty: Family Medicine  
Number of Providers: 6  
Locations/Region: 1/Boston Area  
Epion Go-Live Date: 8/2018



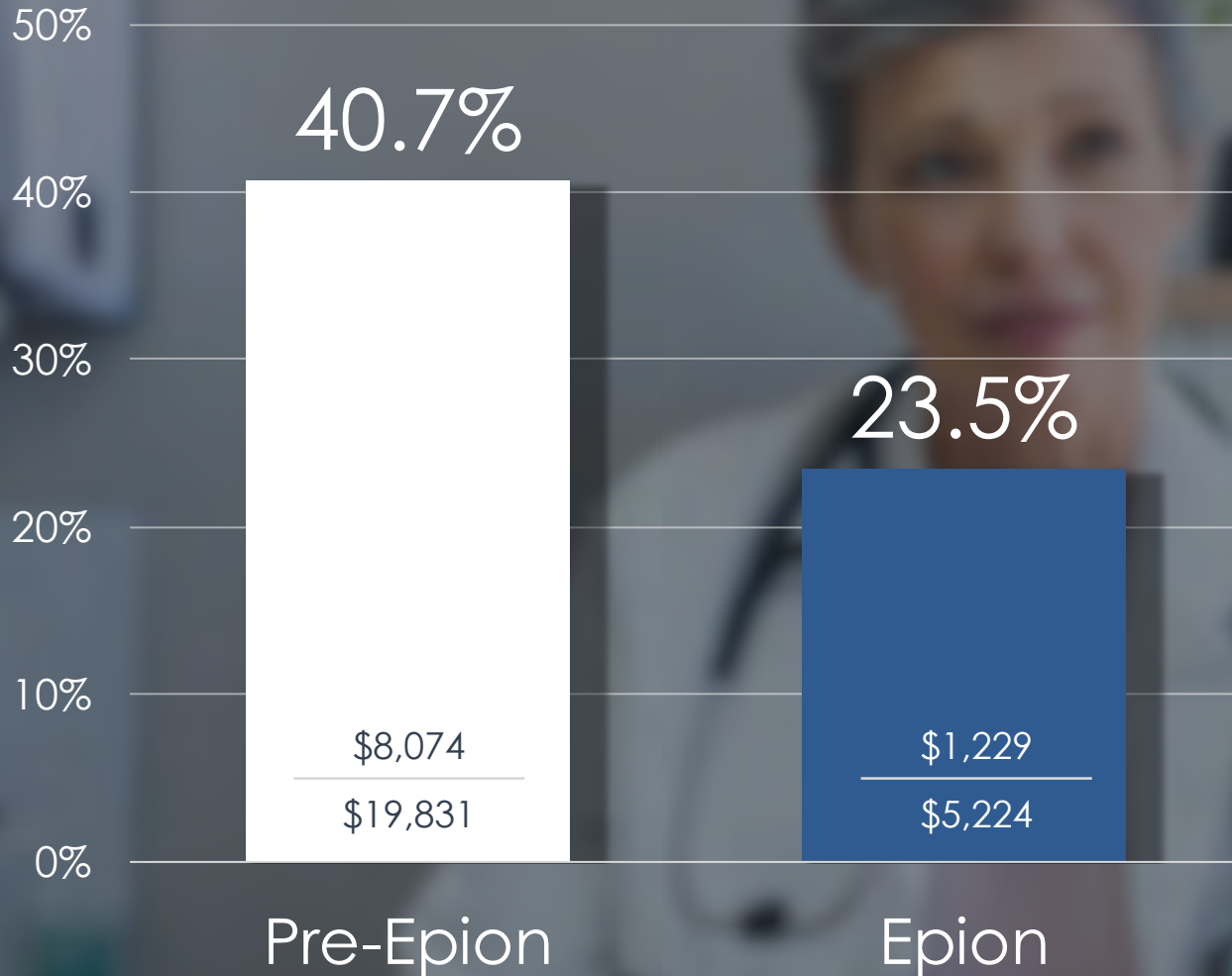
**>4.3X**  
INCREASE

- Presentation of balances built into workflow
- No staff interaction on payments
- Built in credit card swiper
- Accepts all major credit, HSA and FSA cards

CASE STUDY

# Denied Claims Holds

Specialty: Multi-Specialty  
Number of Providers: 250  
Locations/Region: 90/NJ  
Epion Go-Live Date: 2019



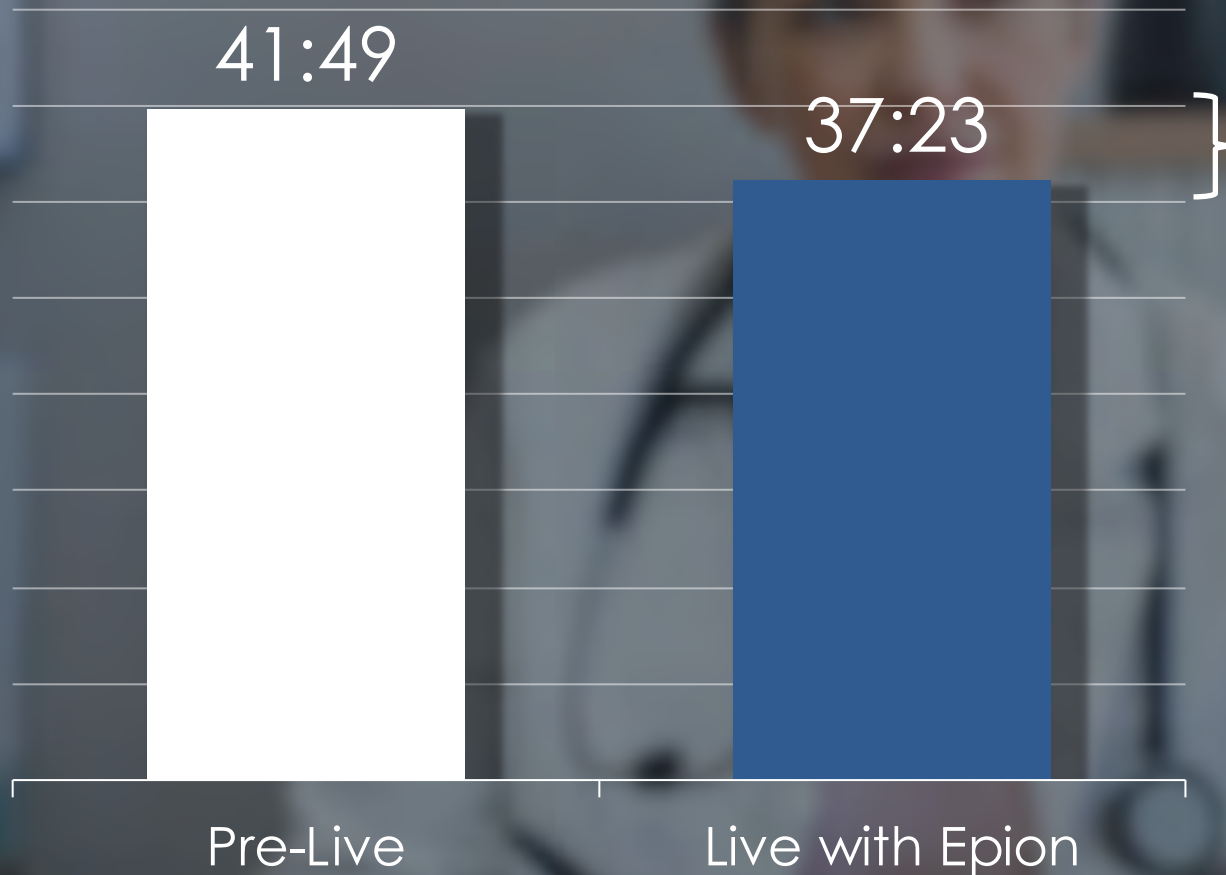
**>42%  
REDUCTION**

Resulting from more accurate and complete data collection

CASE STUDY  
Exam Time

Specialty: **Multispecialty**  
Number of Providers: **277**  
Locations/Region: **6**  
Case Study Period: **2016-2018**

## Reduction in Average Patient Time in Exam Room



**4:26**

FEWER MINUTES

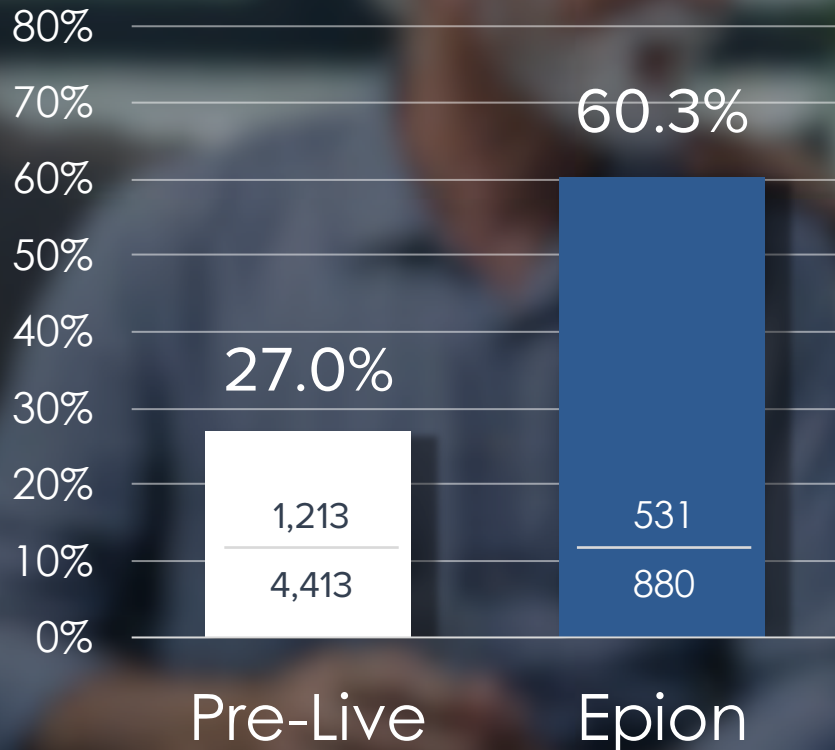
Increased capacity to  
see more patients

CASE STUDY

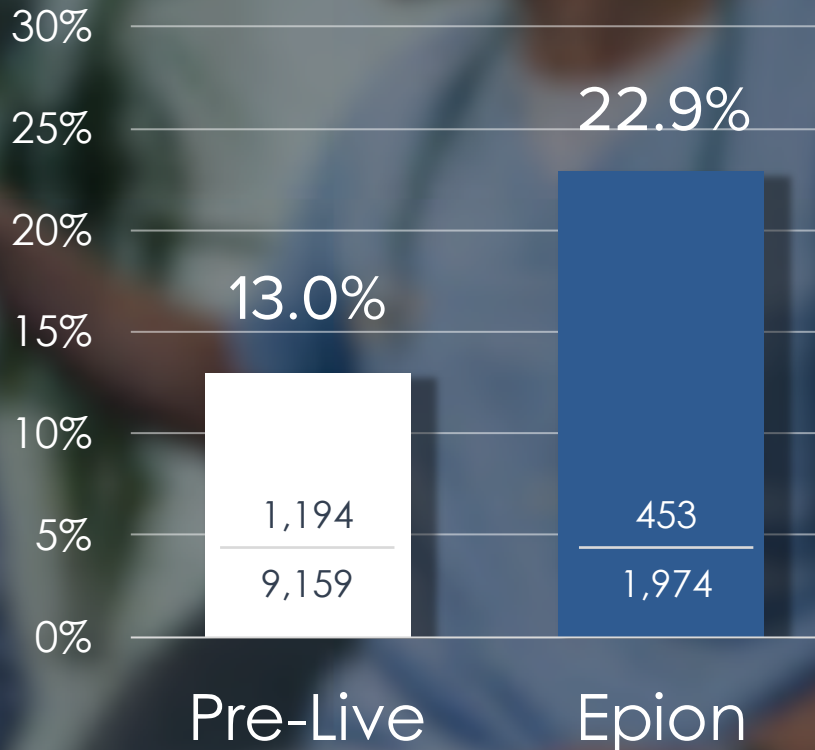
# Email and Portal Sign-Up

Specialty: OB/GYN  
Number of Providers: 150  
Locations/Region: 36/CT  
Epion Go-Live Date: 2/2017

## Email Collection >2.2X INCREASE



## Portal Sign-Up >1.8X INCREASE

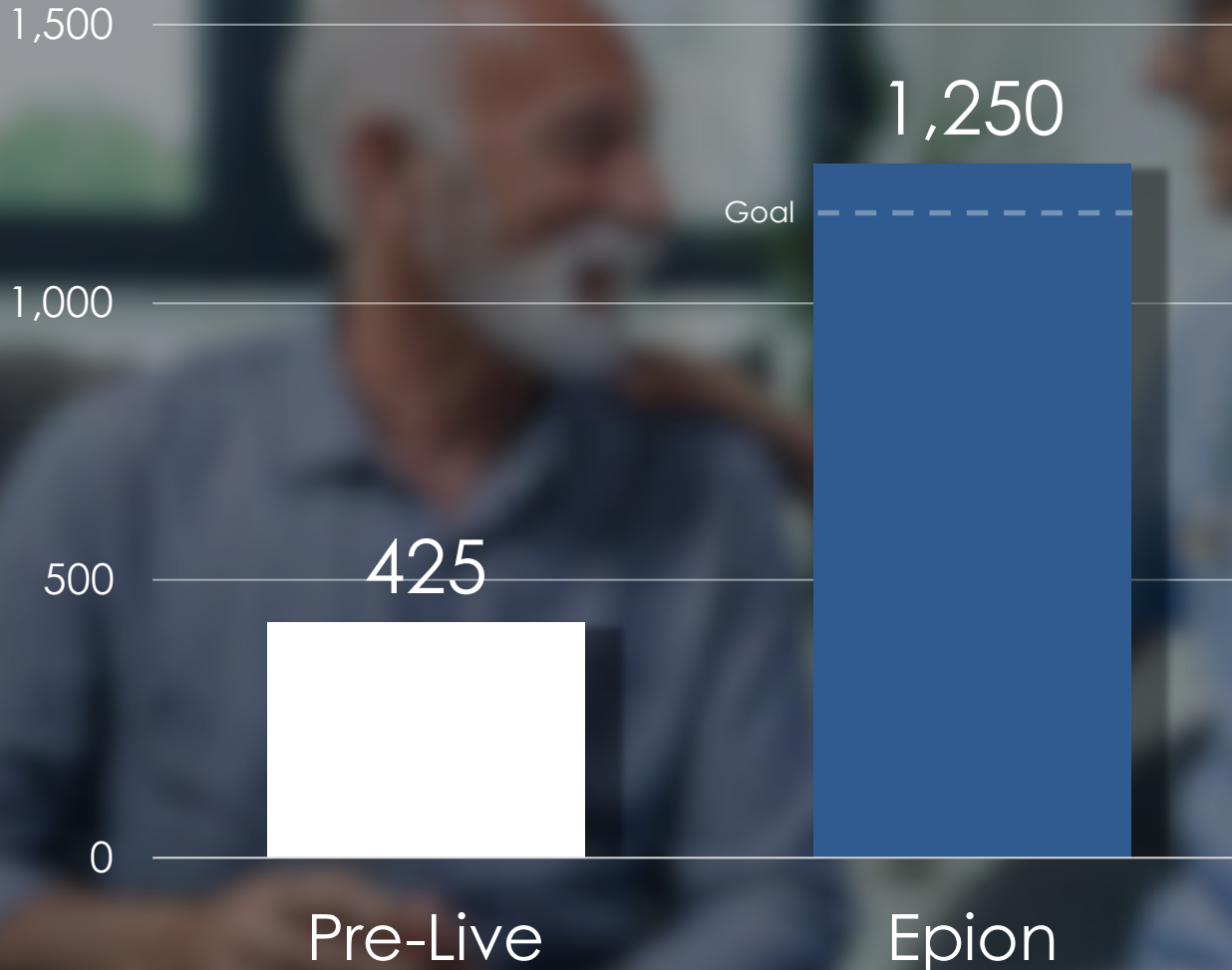


- Email collection mandatory
- Triggers invite to patient portal
- Allows for out-of-office patient communication

CASE STUDY

# Annual Wellness Visits

Specialty: Family Medicine  
Number of Providers: 40  
Locations/Region: 18/NJ  
Epion Go-Live Date: 6/2017



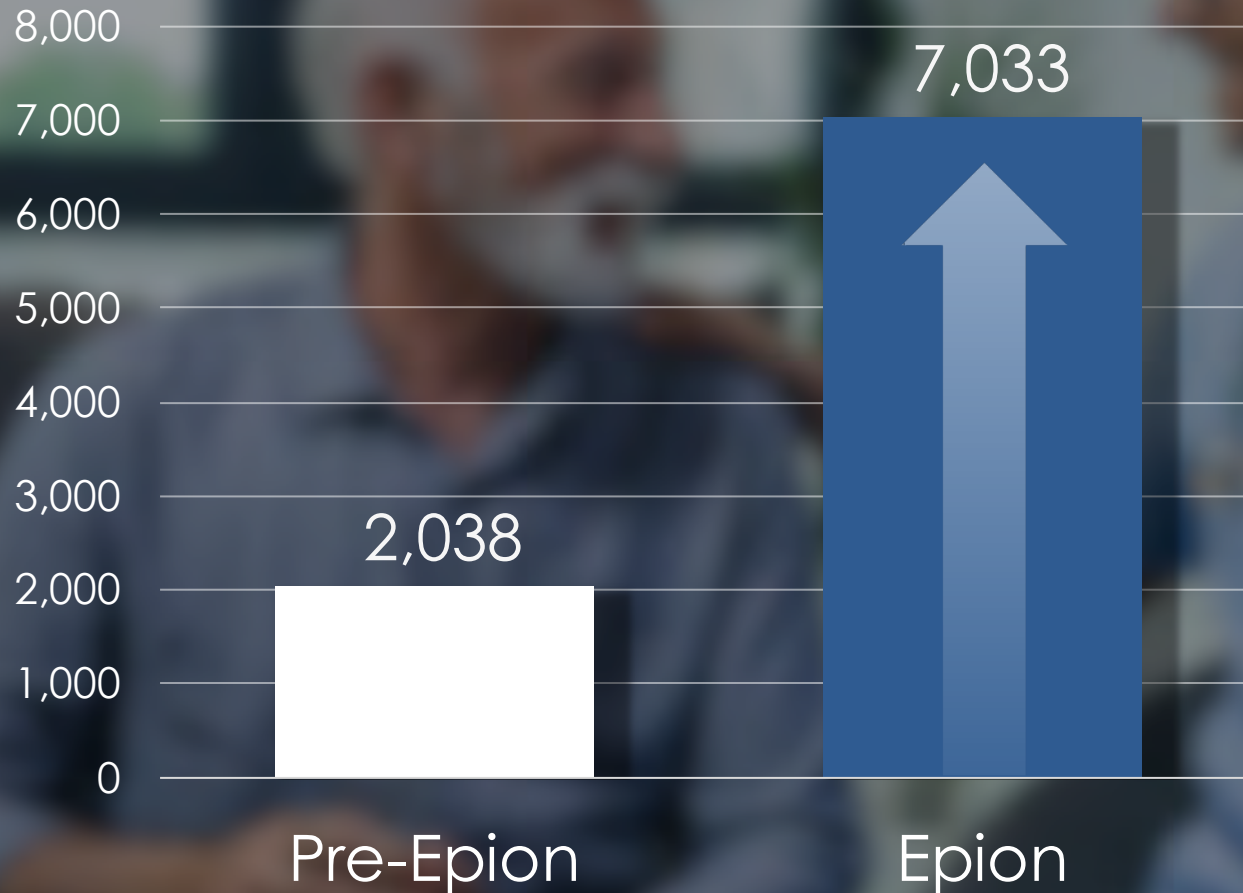
**>3X**  
INCREASE

- Goal: 90% of eligible population
- Generates \$2.1M in Additional Revenue

CASE STUDY

# PHQ 2/9 Depression Screening

Specialty: Family Medicine  
Number of Providers: 135  
Locations/Region: 29/Ohio  
Epion Go-Live Date: 8/2017



# 3.5X INCREASE

In Patients Identified  
as at Risk\* for  
Depression

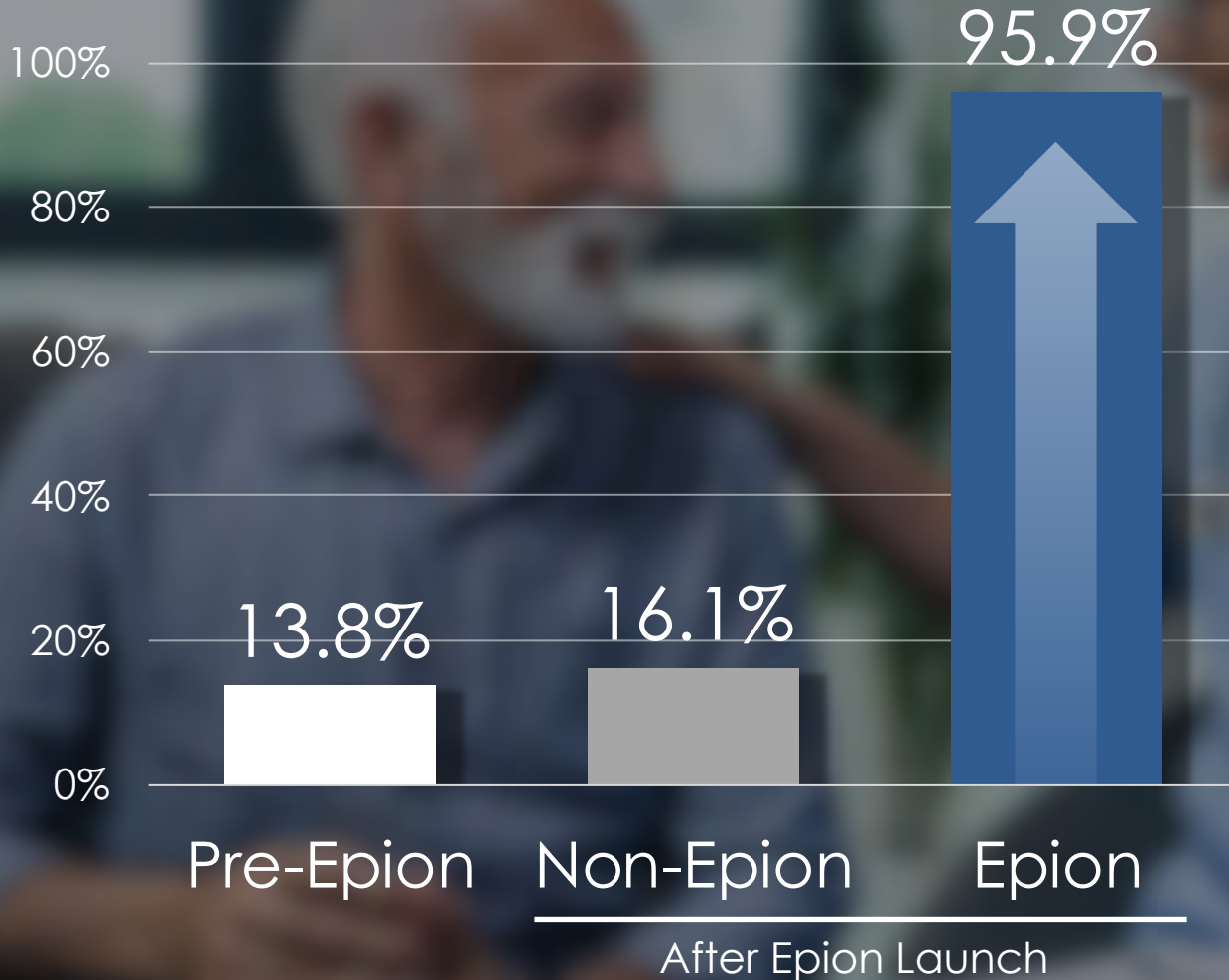
\*Patients with a score >4 on the PHQ 2/9 Screener



CASE STUDY

# Social Determinants of Health

Specialty: Family Medicine  
Number of Providers: 15  
Locations/Region: 7/MA  
Epion Go-Live Date: 8/2018



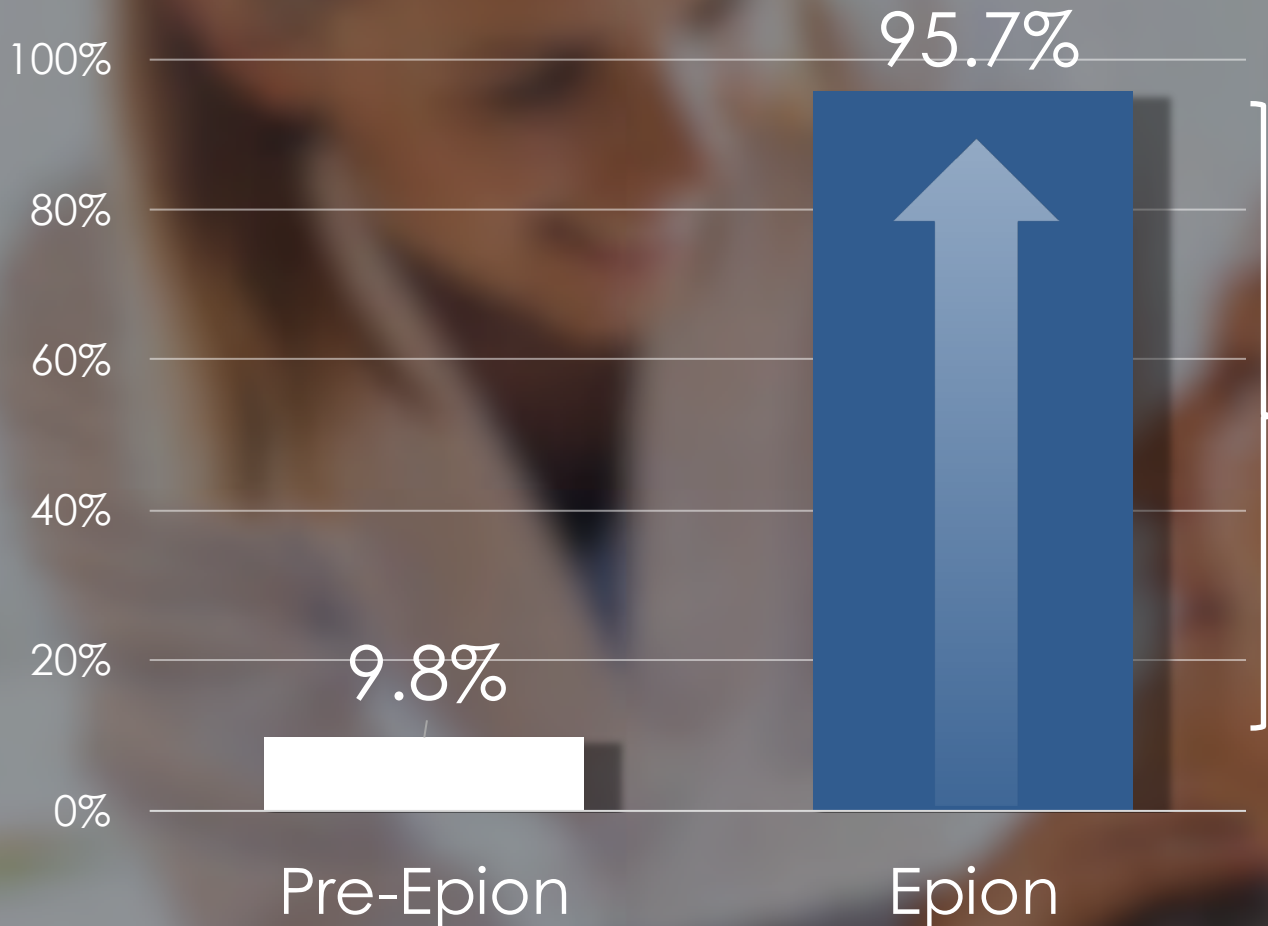
# 7X INCREASE

- Discrete integration into athenaNet social history
- Custom questions to determine patient population risks

CASE STUDY

# Social Determinants of Health

Specialty: Family Medicine  
Number of Providers: 4  
Locations/Region: 1/MA  
Epion Go-Live Date: 8/2018



# 9.8X INCREASE

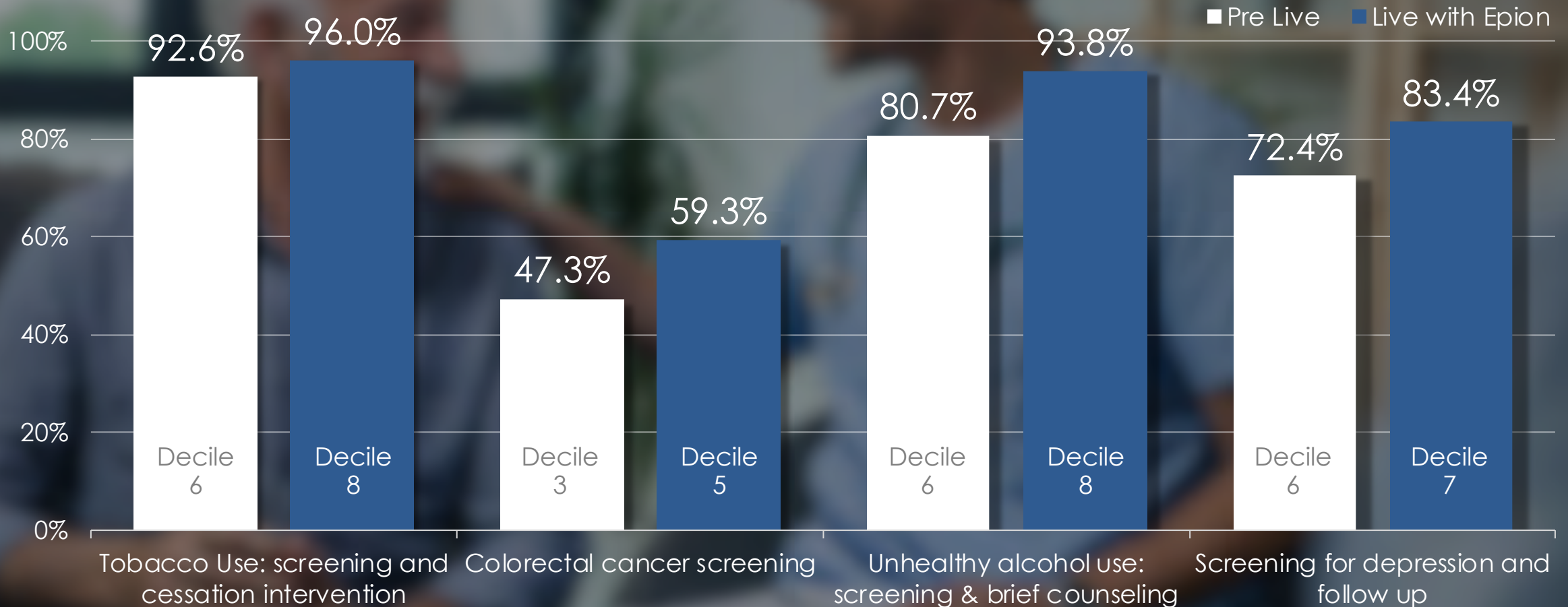
- Discrete integration into athenaNet social history
- Custom questions to determine patient population risks

## CASE STUDY

# MIPS Measures

Specialty: Family Medicine  
Number of Providers: 33  
Locations/Region: 1/Iowa  
Epic Go-Live Date: 7/2018

Seven decile increases with potential revenue of \$313/mo.



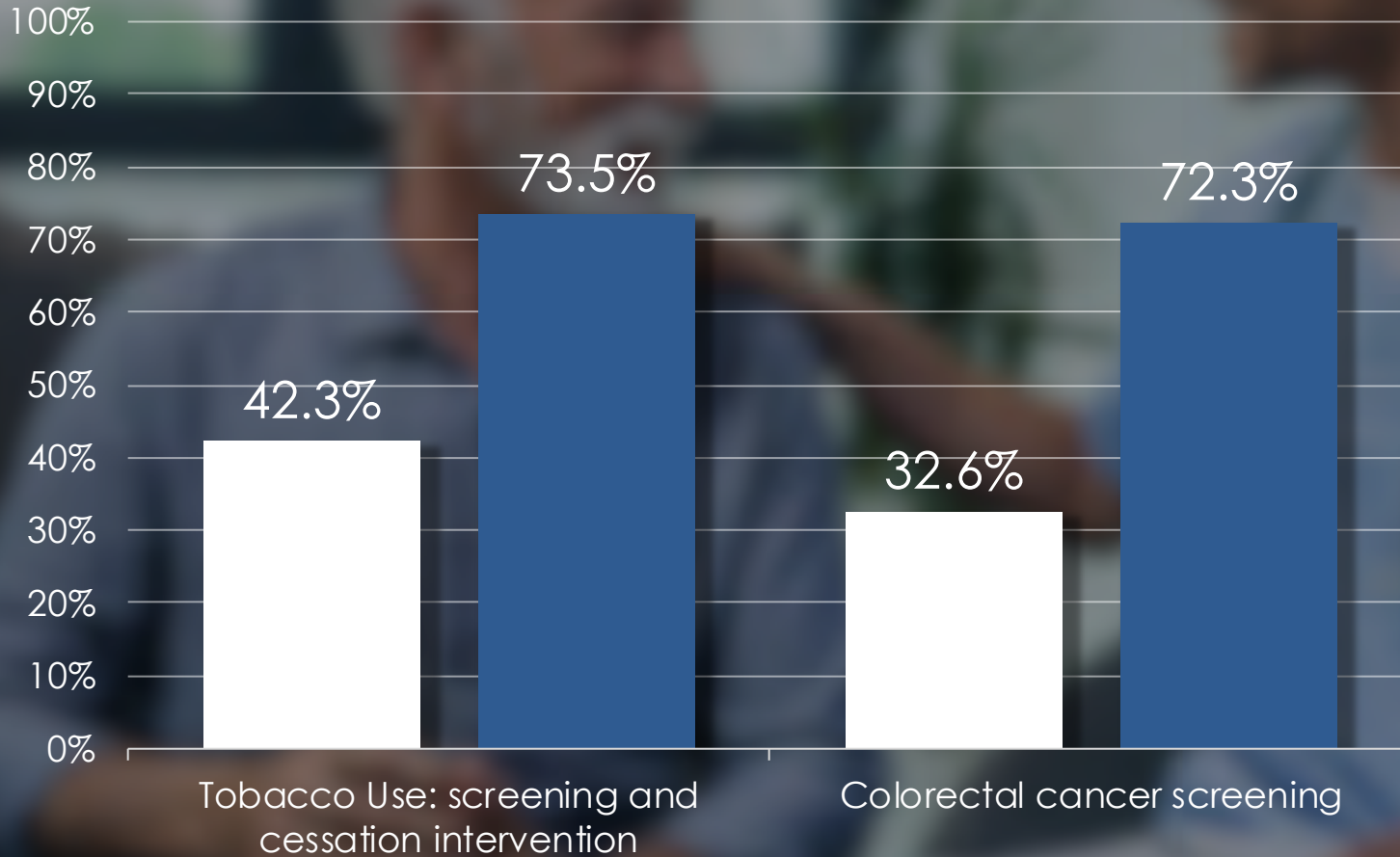
## CASE STUDY

# Quality Measures

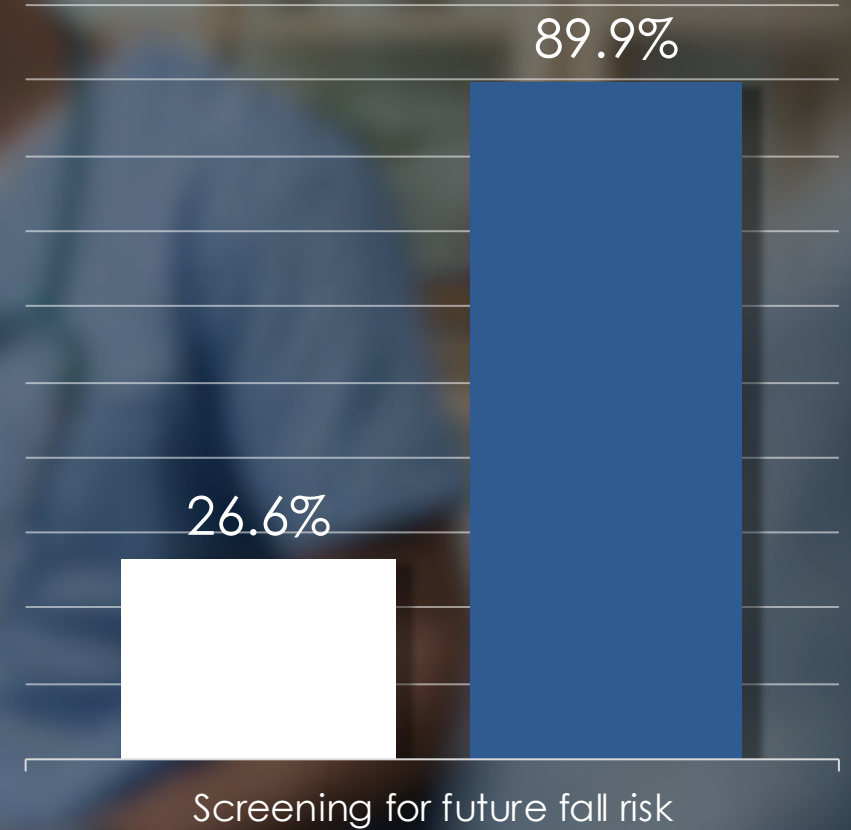
Specialty: Family Medicine  
Number of Providers: 33  
Locations/Region: 1/Iowa  
Epion Go-Live Date: 7/2018

■ Pre Live ■ Live with Epion

### All Appointment Types



### AWV Appointment Types\*



\* AWV and AHM

CASE STUDY  
ROI Report

Specialty: [Orthopedics](#)  
Number of Providers: [200](#)  
Locations/Region: [30/NC](#)  
Epion Go-Live Date: [5/2015](#)

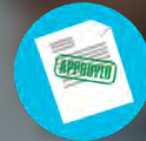
**\$1,541**

**Value  
Per Provider  
Per Month**

**8.5X ROI**



**\$318** Increased Reimbursements



**\$203** Reduction in Denied Claims



**\$214** Materials Savings



**\$117** Increased TOS Collections



**\$261** Front Desk Labor Savings



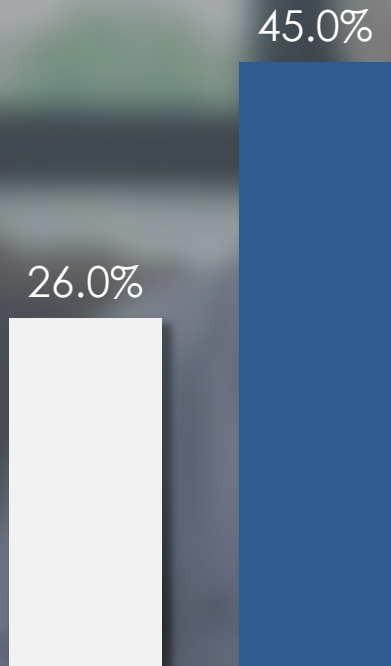
**\$428** Clinical Staff Labor Savings

## CASE STUDY

# Epion Trial Results

Specialty: Family Medicine  
Number of Providers: 72  
Locations/Region: 8/Boston Area  
Epion Go-Live Date: 8/2019

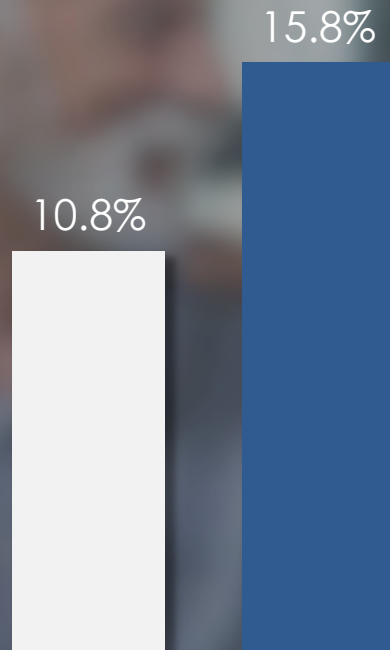
### TOS Collection Rates



Pre-Epion Epion

73%  
Increase

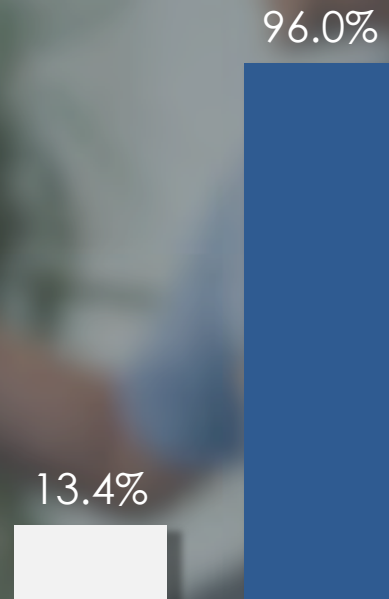
### PHQ-2/9 Scores Mild to Severe



Pre-Epion Epion

46%  
Increase

### Social Determinants of Health



Pre-Epion Epion

616%  
Increase

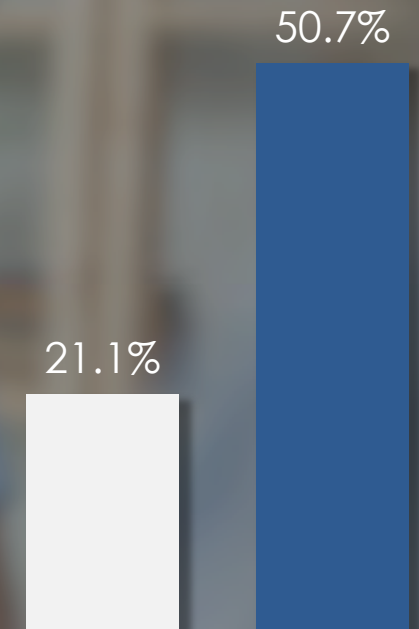
### Time in Exam Room



Pre-Epion Epion

15.8%  
Decrease

### Email Collection Rates



Pre-Epion Epion

140%  
Increase

# Questions?

If you have any questions about these performance metrics, we'd be happy to set up a time to meet and share more detail.

Visit our website and schedule a meeting.

**[www.epionhealth.com](http://www.epionhealth.com)**

Schedule a Meeting

